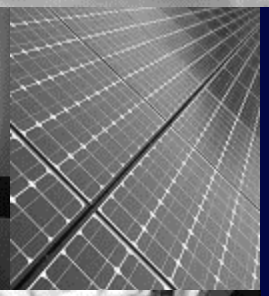


royal rötra leading logistics

History

The Rotra brand is stronger than ever

- Family owned company
- 4 generations of family ownership
- 925 employees
- More than 107 years experience

Royal Rotra

- Company older than 100 years
- Blameless behavior management
- Financial solid
- Prominent position in field of study

Vision & Mission

In a world of change we are a constant factor to move your business further

Leading Logistics

We want to meet your expectations **100%**, 'cost to serve'

Rotra endeavors to be **the best** forwarding agent and transport related integrated logistics provider in the Benelux.

Rotra develops **innovative solutions** in order to improve efficiency within the transport chain.

Through the Rotra Academy we offer all **employees** a working environment with challenge, enabling to apply **talents to the full** and thus contribute to optimal success.

A policy vision of **social responsibility and sustainability** links long-term operating profit to attention for the environment and internal and external social aspects.

Quality Standards

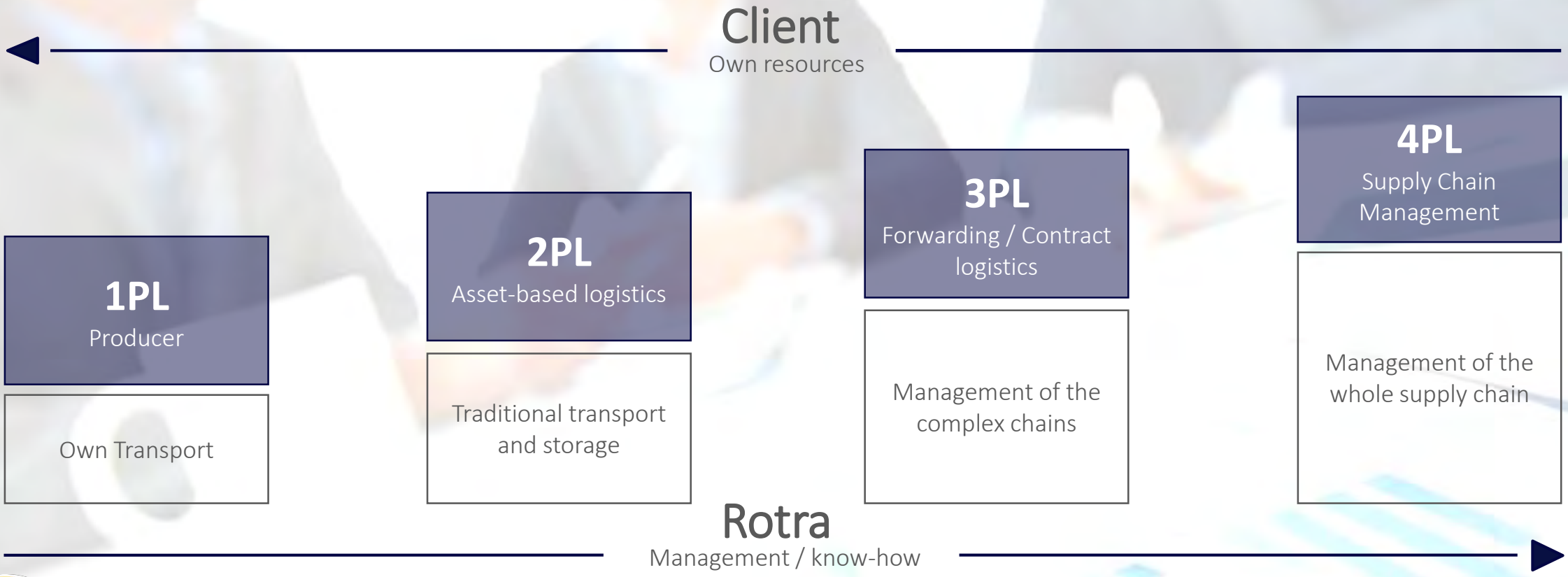
ISO 14001, 14064 & 16258
ISO 9001: 2015
SQAS (DG | IMO | ADR)
HACCP
AEO
SMETA
D&B Rating 1

- Individueel Horizontaal Toezicht
- Global Compact Member
- IATA Member
- Fenex Member
- NDL Member
- VLM Member

2015 Cargoline Partner of the year
2013 EY Entrepreneur of the year
2012 FD Gazellen Award
2011 Lean & Green award
2007 Logimatch Award
2007 Influencer of the year Award

Supply Chain

As an integrated logistics partner Rotra develops the best logistic concepts



Road & Rail

Total solutions by road & rail

- Daily departures to all major cities in Europe

- 400 LTL trucks all over Europe
- 180 trucks (Rotra owned)
- 350 trailers
- 10 courier vans

- Fully grown agent network in Europe

- Hundreds of trailers shipped by train monthly

- Rotra Asia Rail Express: your shipments by rail within 17 days from Asia to The Netherlands

Groupage

Smart and customized transport

E-booking

Manage your entire shipping process efficiently

- E-booking is a free service
- Track & Trace
- Online POD
- Efficiently managing your entire shipping process over the internet
- Pro-active shipment monitoring
- Reporting

Service levels

Economy	Economy service	Economy service	Economy service	CO_2 emission	Insurance in accordance with terms & conditions
Premium	**Leadtime Guaranteed** - Guaranteed transit time various EU destinations - Surcharge € 69,- - No cure, no pay	**Europe NextDay** - Shipments delivered NextDay - Pre-advice before 11.00, delivered NextDay - No cure, no pay	**Time deliveries** - Before 08.00 -> € 70,- - Before 10.00 -> € 40,- - Before 12.00 -> € 20,- - Fixed time -> € 95,-	**Green Footprint** - We collect/deliver your shipments worldwide 100% CO_2 neutral - In cooperation with the Climate Neutral Group	**Transport insurance** - Minimize financial risk - Without a supplementary insurance the value of shipped goods remains out of consideration
		24/7			

Special Services

Custom made solutions for your special shipments

- Logistic tailor made projects
- Express pick-up and deliveries
- Courier services
- Dedicated truck services
- On-board couriers
- Aircraft chartering
- Same day deliveries

Air

Safe and reliable solutions for your urgent shipments

- Amsterdam / Brussels
- Worldwide network of partners
- Single shipments / Consolidated services
- Customs brokerage
- Bonded warehouse
- IATA – cargo agent since 1981
- TALA member (AOG)

Ocean

Flexible services through partnerships with leading carriers

- Rotterdam / Antwerp
- Worldwide network of partners
- Rotra LCL service Far & Middle East
- Full Container Loads (FCL)
- Consolidated services (LCL)
- Customs brokerage
- Bonded warehouse

Customs

Makes your business borderless

- Customs agent
- Customs storage
- Intrastat-declaration
- Limited Fiscal Representative
- AEO certified
- Customs systems
  - AGS In-/Output and storage
  - NCTS
  - ECS
  - NVWA
  - CBS Intrastat
  - PLDA In-/Output
  - KvK

Container Terminal

Efficient and sustainable container transport

- Area: 30,000 square meters
- 10,000 containers P/A
- Quay 120 meters, suitable for Class IV / Va vessels (200TEU)

- Reduce 200 truck-loads from RTM/ANR weekly
- Transit Time RTM - DSB 12 hours
- Daily departures to / from RTM

Warehousing

Excellent warehouse solutions for your temporary or permanent storage

- 88,900 m2

- Netherlands
  - Doesburg (55,200m2)
  - Rotterdam (2,500 m2)
  - Amsterdam (500 m2)
  - Nieuw Amsterdam (1,600m2)

- Belgium
  - Kampenhout (26,000m2)
  - Brussels (3,100 m2)

Logistics Solutions

Flexibility to meet your (customers) demand

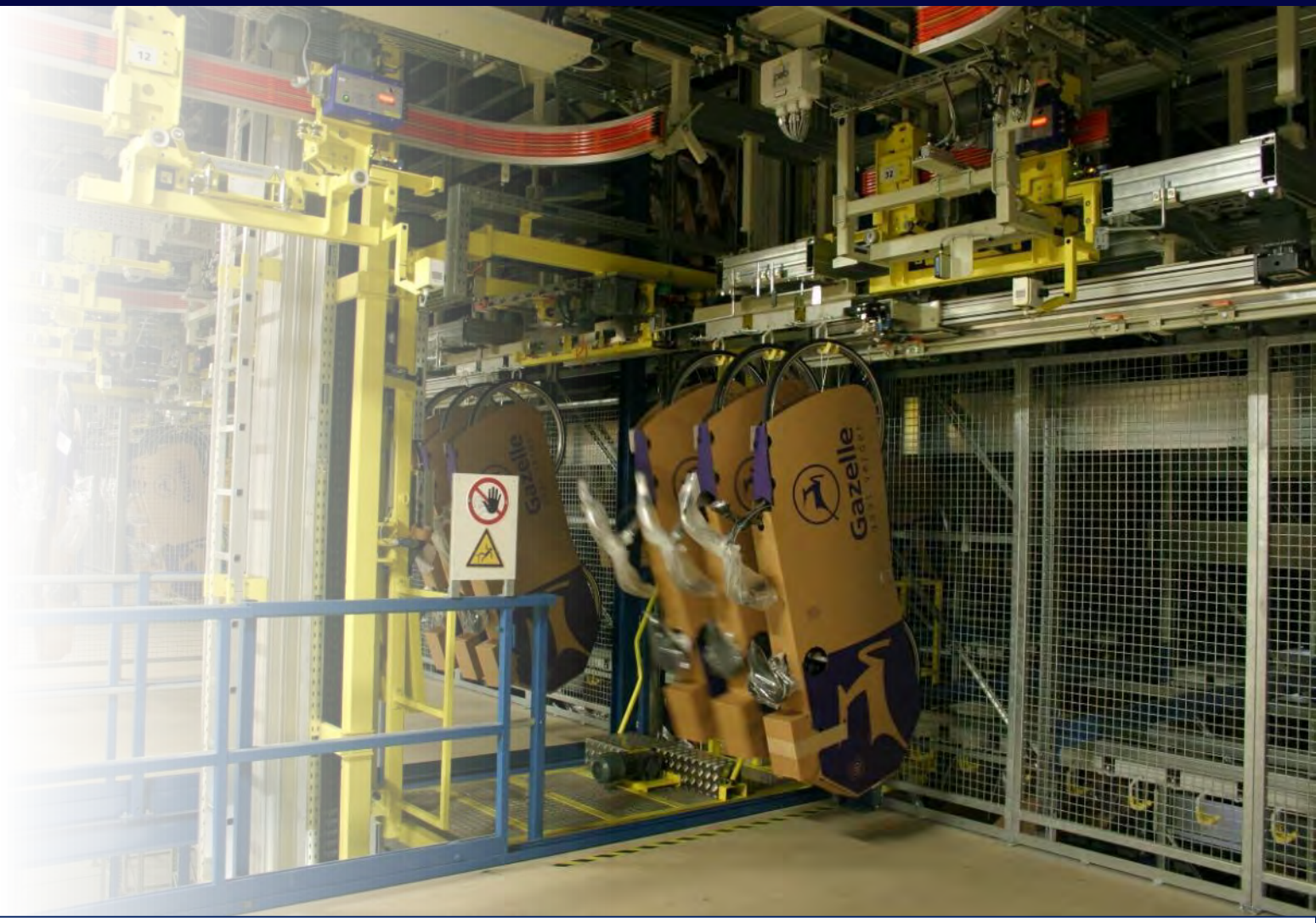
- Logistic consultancy & supply chain management
- Advanced Warehouse Management System
  - Online order entry
  - Online real time 24/7 visibility into order status and inventory level per article
  - Direct connectivity with your systems
- Value Added Logistics
- Dedicated and multi-user warehousing / dedicated customer service staff
- B2C & B2B (customized) services

Fourth party logistics service provider

We deliver value to your business

- Partnership Rotra & Gazelle
  - Total SCM solution via one supplier
  - Increase of efficiency
  - Damage reduction of 35%
  - High service level & reliability
  - Full visibility data in the supply chain

- Bicycle Logistics
  - Most advanced bicycle warehouse in the world
  - Capacity 30,000 / 5,000 sqm / 18.5 metres high
  - Automatic storage, picking and truck planning
  - Real time track & trace



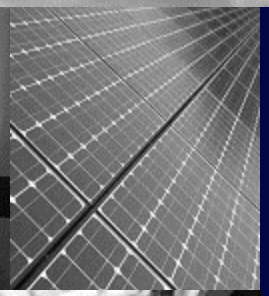
Corporate Social Responsibility

Green ethical

- Container Terminal (multimodal transport chain)
- First LZV
- Rail transport
- Automatic planning (reduce km)
- Training drivers (reduce fuel)
- Euro 6 trucks
- Alternative fuels (ethanol / CNG / LNG)
- Solar cells
- Rotra Green Footprint

Social involvement

Various projects and charities, such as Simavi and Alpe d'HuZes, to contribute toward improving the lives of people who desperately need it.



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Thanks for your attention